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November 30, 2005

Philip Bangert
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Mr. Parvez Alam
County Administrator
Leon County
Leon County Courthouse
301 South Monroe Street
Tallahassee, Florida 32301

Re: Contract for Federal Representation

Dear Mr. Alam:

It has been a pleasure serving as Leon County's federal lobbyists since 2002 and we look forward to continuing our relationship. In that time, Patton Boggs has worked with the County and its Congressional delegation on a number of priority projects, and have been successful in advocating for federal funding for County projects. The County's Congressional delegation has been able to secure \$17.475 million in federal funding for County projects since Patton Boggs was hired. As such, Leon County has averaged \$5.83 million per fiscal year in federal funding for County projects since retaining Patton Boggs. Specifically, the following Congressional appropriations and authorization earmarked funding have been secured between 2003-2005:

- FY05: \$16,100,000 for Capital Circle NW (SAFETEA-LU legislation)
- FY03: \$1,000,000 for Capital Circle NW/SW (FY03 Appropriations legislation)
- FY03: \$375,000 for Fort Braden Library Equipment (FY03 Appropriations legislation)

The current contract between the County and Patton Boggs is \$50,000 per year. Our average billings and costs to fully represent the County and work with the Congressional Delegation as it secures funding for County projects run closer to \$85,000 per year.

We appreciate the County staff's recommendation to the Board of County Commissioners that our contract be extended another full year. Based on our success and the costs associated with fully representing Leon County's interests before Congress, we respectfully request an increase in the annual contract. We believe that a \$50,000 increase to a total of \$100,000 annually is



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appropriate. Such an increase will more accurately cover costs and expenses for our representation, allow for continued full scale lobbying services and is consistent with what other similarly situated counties pay for quality federal lobbying services. Further, since, as you know, our retainer covers both our time and expenses, an increase in our retainer will enable us to travel to Leon County on a more regular basis to meet with staff and Commissioners. If there is one area where our representation has been lacking, it has been the inability for us to travel to Leon County as often as we would like. While communication between our firm and County staff is quite good, the ability to visit with County officials two or three times a year in Tallahassee would enhance and improve our joint efforts.

Again, we very much appreciate the ability to serve the County for the past three years, and look forward to our continued working relationship. Thank you for considering this request.

Sincerely yours,

A handwritten signature in dark ink, appearing to read 'Philip Bangert', written over the typed name.

Philip Bangert

PAB:at